



# Athora Netherlands Annual Results 2025 Investor Presentation

19 March 2026

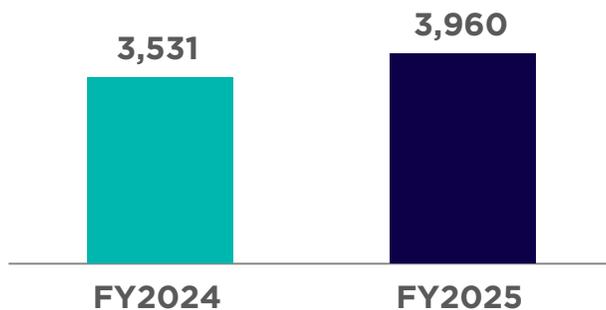
# Agenda

1. Key figures
2. Highlights 2025
3. Solvency position and sensitivities
4. Investment portfolio

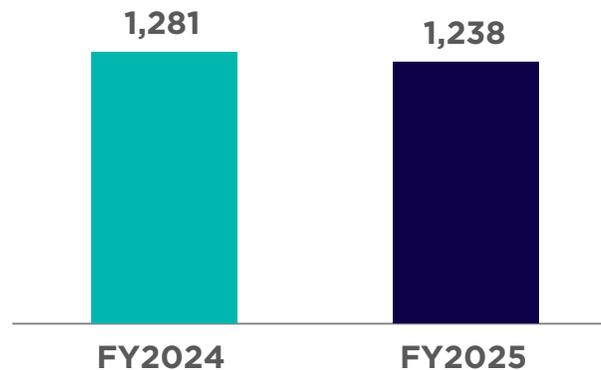


# Key Figures FY2025

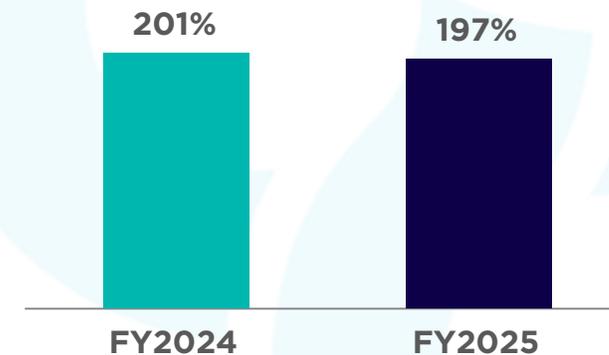
Gross inflows (€m)



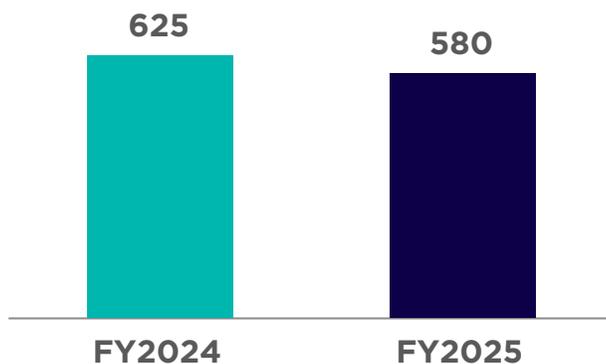
Direct investment income (€m)



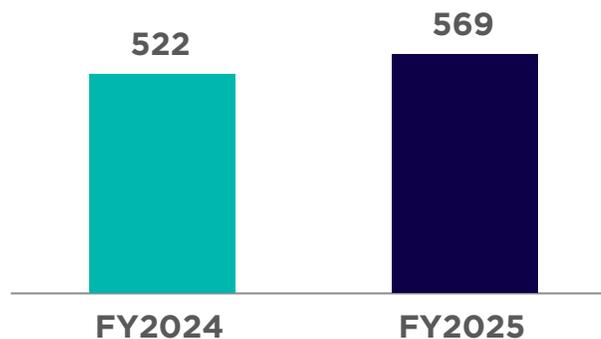
Solvency II ratio (%)



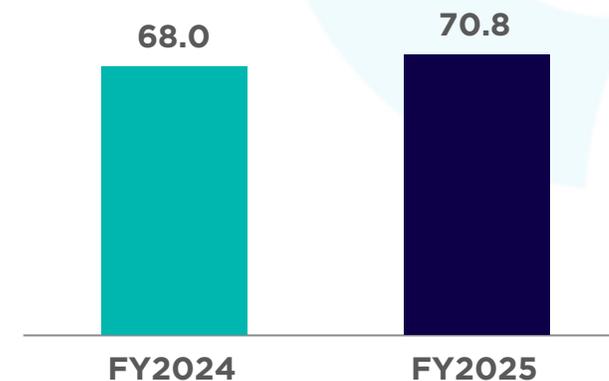
Operating Result (€m)



Operating Capital Generation (€m)

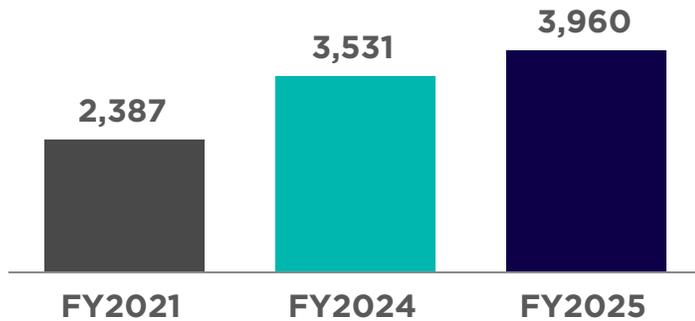


Total assets (€bn)

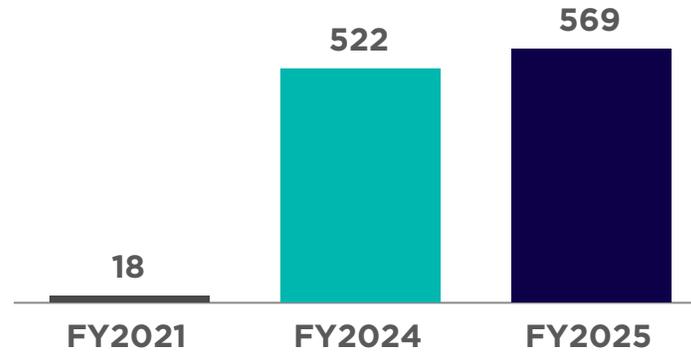


# Consistent strategy execution resulting in strong value creation

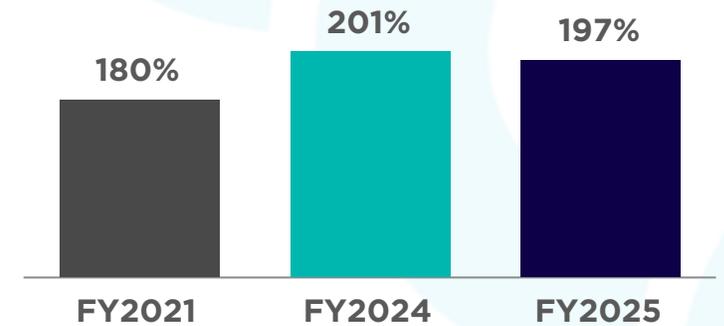
Gross inflows (€m)



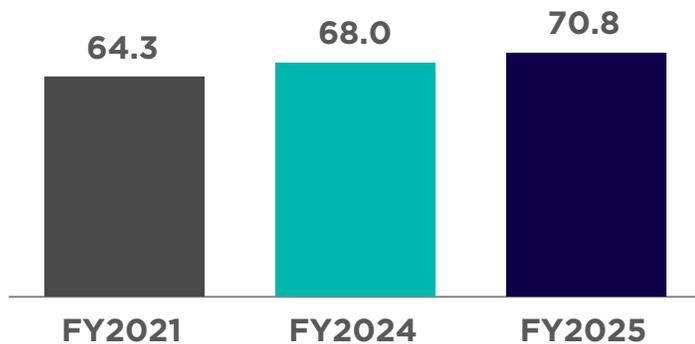
Operating Capital Generation (€m)



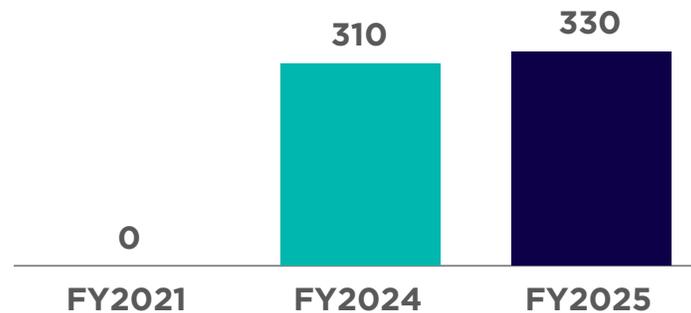
Solvency II ratio (%)



Total assets (€bn)



Capital Distributions (€m)



# Highlights FY2025

## Financial Results

- Solvency II Operating Capital Generation (OCG) increased 9% to € 569 million (FY2024: € 522 million) reflecting a strong investment performance and higher gross inflows.
- Gross Inflows increased by 12% to € 3,960 million from € 3,531 million in FY2024, driven by two pension buy-outs, as well as an increase in annuities and Defined Contribution inflows.
- Operating Result (before taxation) of € 580 million (FY2024: € 625 million) decreased, primarily as a result of a lower interest accrual reflecting the impact of the lower short-term interest rates.
- Net Result IFRS of € -153 million (FY2024: € 507 million), with the positive Operating Result offset by the negative impact from higher long-term interest rates in 2025 and reserving for increased future profits via the Contractual Service Margin.

## Solvency II

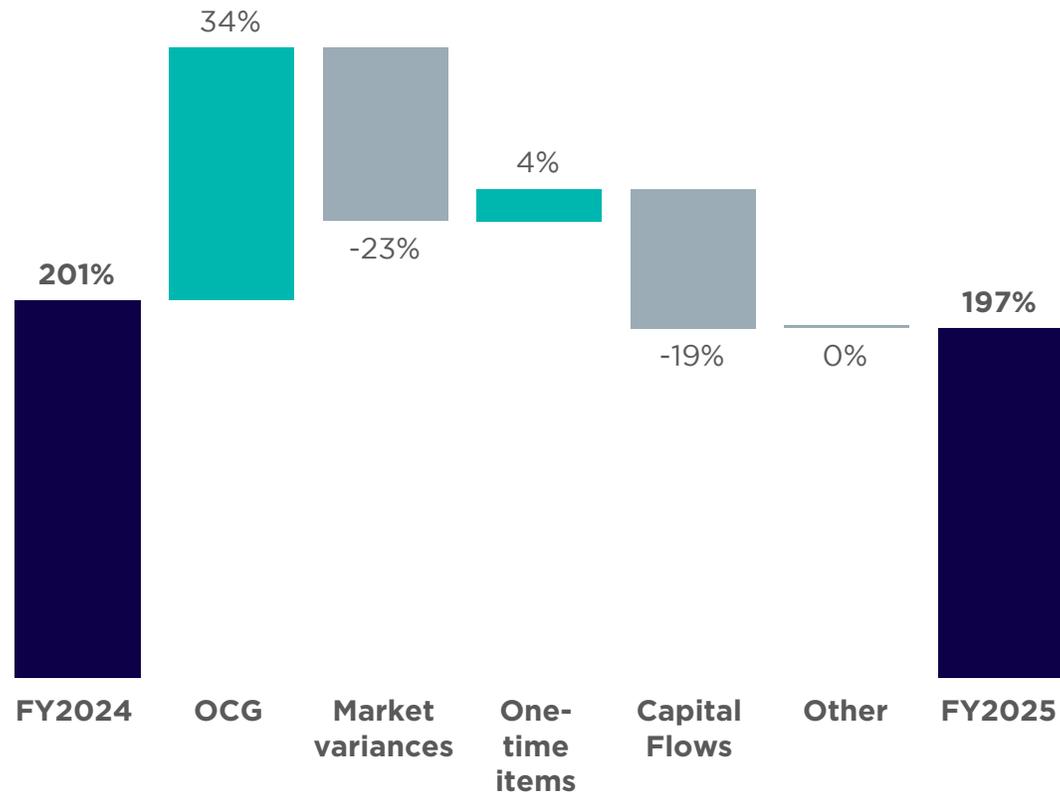
- Strong Solvency II ratio at 197% (YE2024: 201%) for Athora Netherlands N.V.
- The positive contribution from higher OCG and one-time items were offset by market impacts and shareholder capital distributions of € 330 million.

## Strategic Progress

- Promising start of our new strategic cycle Horizon 2030 with continued commercial successes and a wide range of initiatives to further enhance quality and efficiency to remain Future Fit.
- Successful closure of two pension buy-outs totalling € 1,125 million with a strong pipeline in an increasingly active and competitive market.
- Signing of exclusivity agreements with 4 additional pension funds for a buy-out with a total volume of € 5.7 billion, underpinning our leading position in this dynamic market. Closing of these transactions is expected in 2026. Our strong track record in buy-out execution, the benefits offered to the participants and our bespoke risk mitigation strategies are important drivers for our success in this evolving market.
- Capital distributions to the shareholder increased to € 330 million in 2025 (€ 310 million in 2024).
- Major communication efforts and progress towards advisors and employers in preparation for the conversion of current pension contracts towards Wtp proof contracts.
- Improvement of Zwitserleven portals includes an interface between its portals and the National Pension Register to strengthen customer experience.
- In 2025 we developed our Climate Transition Plan, detailing how we aim to achieve our long-term objective of a net-zero investment portfolio.

# Robust Solvency II ratio at 197%

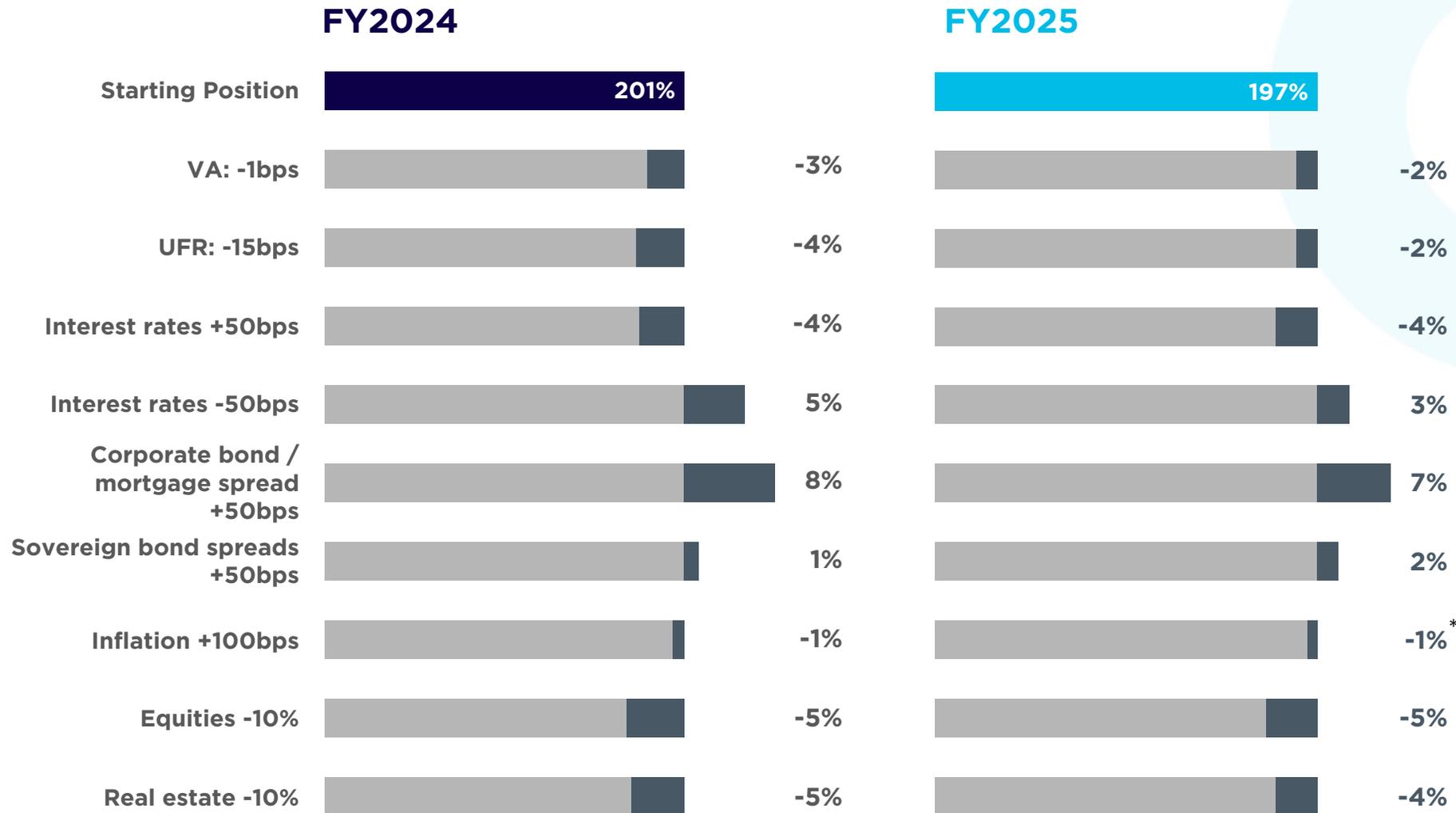
## Solvency II ration development - FY2025



The Solvency II ratio of Athora Netherlands N.V. remained strong at 197% (YE2024: 201%). Strong Operating Capital Generation and the positive contribution from one-time items were offset by shareholder capital distributions of € 330 million and market impacts:

- Operating Capital Generation (OCG) increased to € 569 million (+34%-points Solvency II ratio) from € 522 million in 2024. OCG is supported by strong investment performance and higher business volumes.
- Market variances had a negative impact of 23%-points. Key drivers related to the negative impacts of the increase in interest rates and the decrease in the Volatility Adjustment, with offsets coming from a relatively stronger Euro versus US Dollar.
- One-time items of +4% include the impact of investment deployment, updates to methodology and assumptions, as well as balance sheet management actions including new longevity re-insurance treaties.
- Capital flows decreased the Solvency II ratio by 19%-points and include shareholder capital distributions of € 330 million, a shareholder capital injection to support the buy-out transactions and regular interest costs on debt instruments.

# Solvency II ratio sensitivities Athora Netherlands



- Majority of sensitivities remained broadly stable
- All sensitivities remain within risk tolerances.
- Credit-spread widening sensitivity is positive, as the Volatility Adjustment increases when spreads widen, and this uplift more than compensates for the negative impact of lower asset values.

\*) The sensitivity of +100bps inflation of FY2025 refers to the impact on higher operating expenses and related inflation hedges for the in-force liabilities.

# Investment philosophy

Athora's Strategic Asset Allocation is driven by a desire to deliver attractive risk-adjusted returns, by leveraging key strategic partners, while limiting exposures to unwanted risks and protecting against adverse shocks

## Capital preservation and defensive balance sheet positioning



Immunise balance sheet against systemic, macroeconomic risks (e.g. interest rates, currency)



Counter-cyclical and liquid positioning to withstand shock scenarios and enable asset deployment at attractive times



Ensure capital adequacy and strict compliance with Prudent Person Principles

## Superior risk-adjusted returns through differentiated private asset capabilities



Harvesting illiquidity and origination premium without assuming additional credit risk



Limit credit risk exposure and avoidance of binary pay-off structures to ensure stability and predictability of returns



Dynamic allocation across asset classes to capitalise on relative value across market cycles

## Strategic Asset Allocation ("SAA")

### Asset-Liability Management Manage mark-to-market liabilities

Typical assets:

- AAA/AA European Sovereigns
- Euro Swaps (liquidity pool for derivative margins)
- High Quality & Short-Dated Investment Grade Credit
- Low Loan-to-Value Residential mortgage Loans



### Return Seeking Generate attractive through-the-cycle returns

Typical assets:

- Private Investment Grade
- Private Debt (MML, CML, Large Cap Lending etc.)
- Alternative Assets (Funds, Platforms etc.)

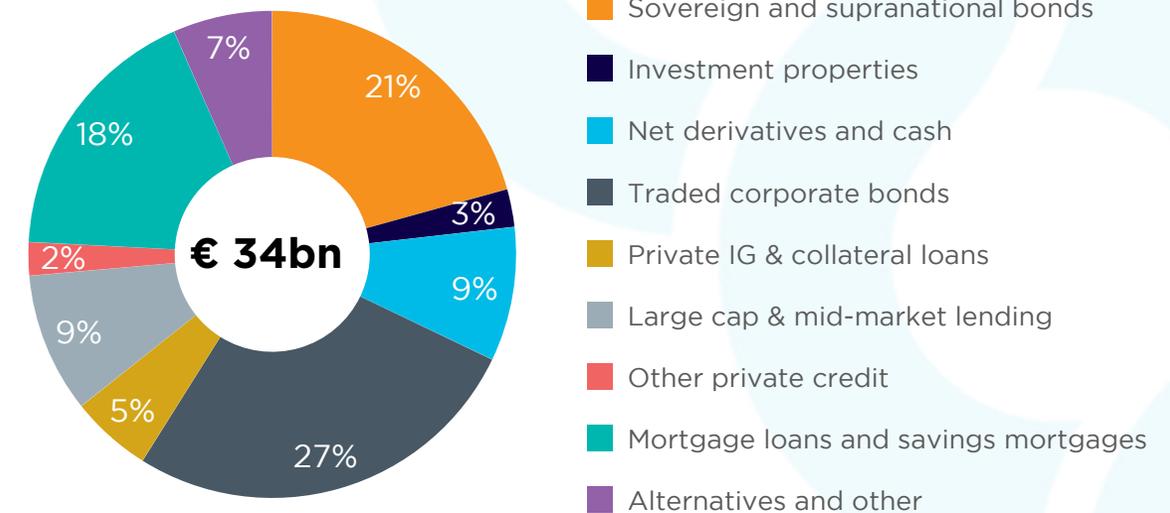
# Continued asset repositioning, supporting capital generation and profitability

## AuMA breakdown on an IFRS Basis

In € millions	31 December 2025	31 December 2024
Investments in associates	42	40
Investment property <sup>1</sup>	818	961
Investments for general account	38,744	37,600
Cash and cash equivalents	2,519	3,021
Derivatives (liabilities)	-7,899	-5,371
<b>Total AuM: General account assets</b>	<b>34,225</b>	<b>36,251</b>
Total AuA: Investments attributable to policyholders and third parties (includes unit-linked assets)	20,489	18,843
<b>Total AuMA</b>	<b>54,714</b>	<b>55,094</b>

1. Investment property includes Investment property and Assets held for sale

## General account assets

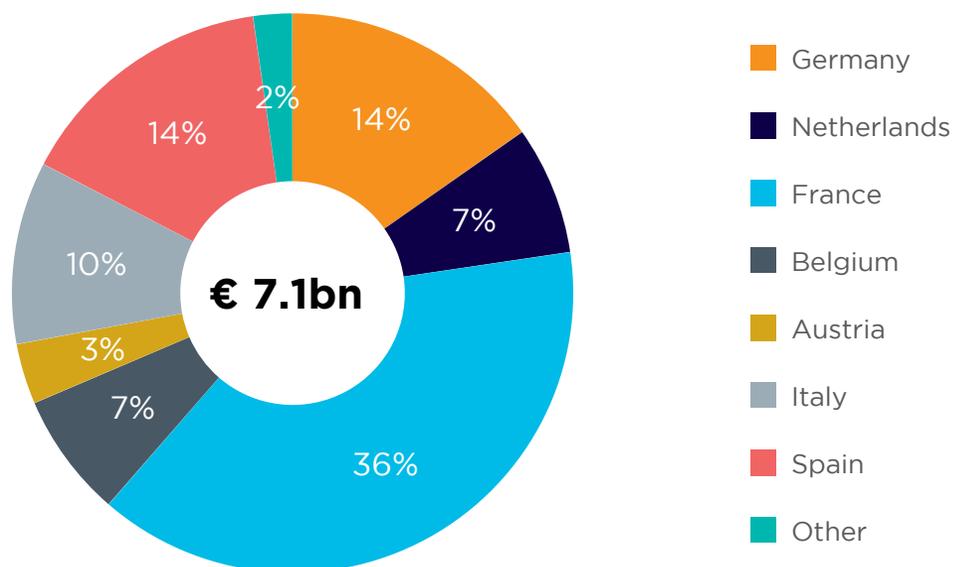


- Investment activity during FY2025 comprised selective deployment into return seeking assets

Note: All figures at 31 December 2025 unless noted otherwise

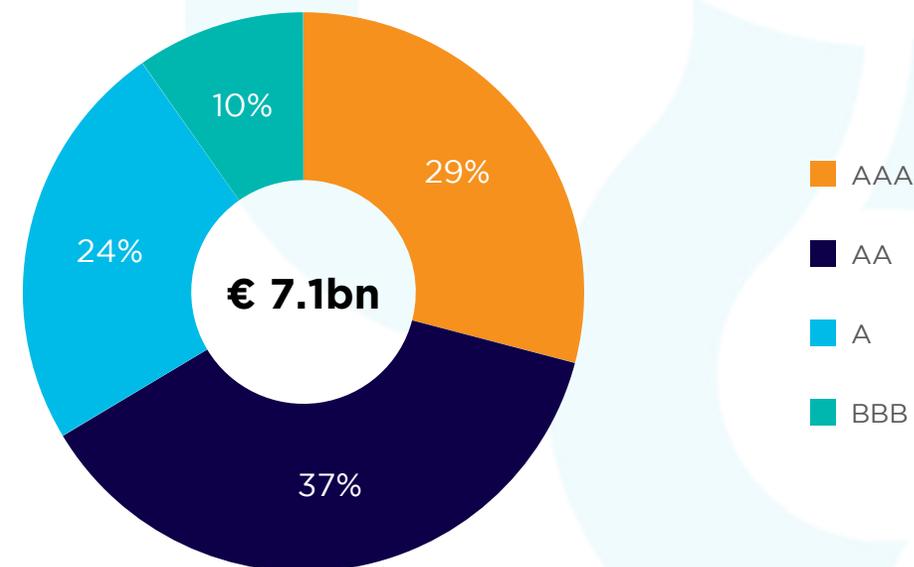
# High quality and liquid sovereign bond portfolio

## Sovereign bond portfolio by geography



- Large allocation to sovereign assets in the portfolio.
- High-quality and diversified portfolio with no appetite for default risk.
- Vast majority of the portfolio represented by core European government bonds.

## Sovereign bond portfolio by rating

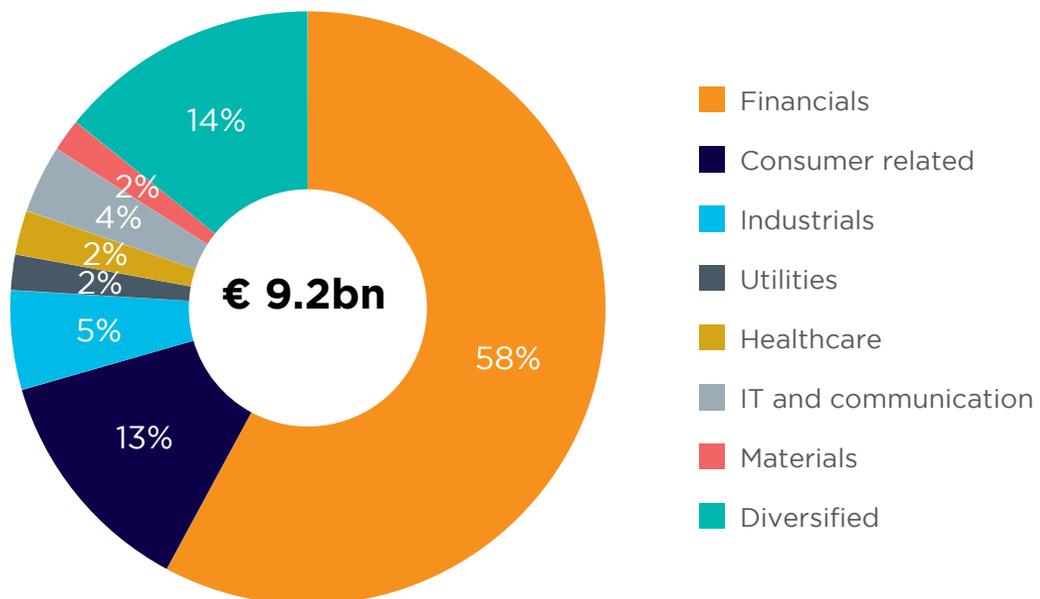


- 90% of the portfolio is rated A or higher, similar to year-end 2025.
- Together with our large cash position, the sovereign portfolio underpins a strong liquidity position.

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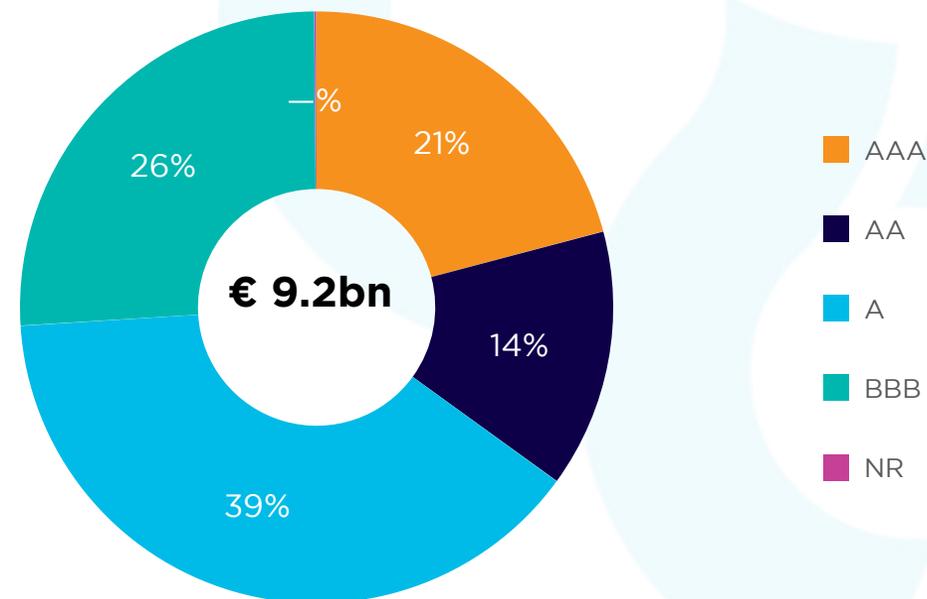
# High quality traded corporate bond portfolio

Traded corporate bond portfolio by sector



- Traded corporate bond portfolio represents 27% of the portfolio.
- Exposure to a wide range of sectors.

Traded corporate bond portfolio by rating

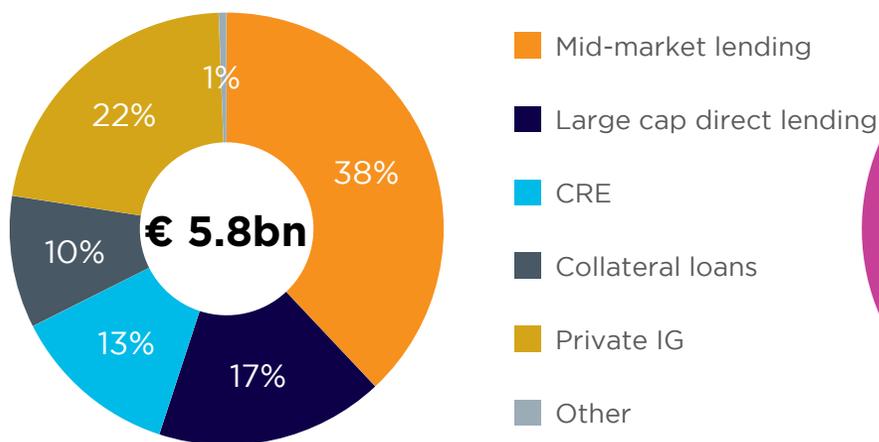


- 99.9% of the portfolio is investment grade, with a bias towards high quality A and above rated exposures, which represent 74% of the portfolio.
- Limited exposure to subordinated corporate bonds.

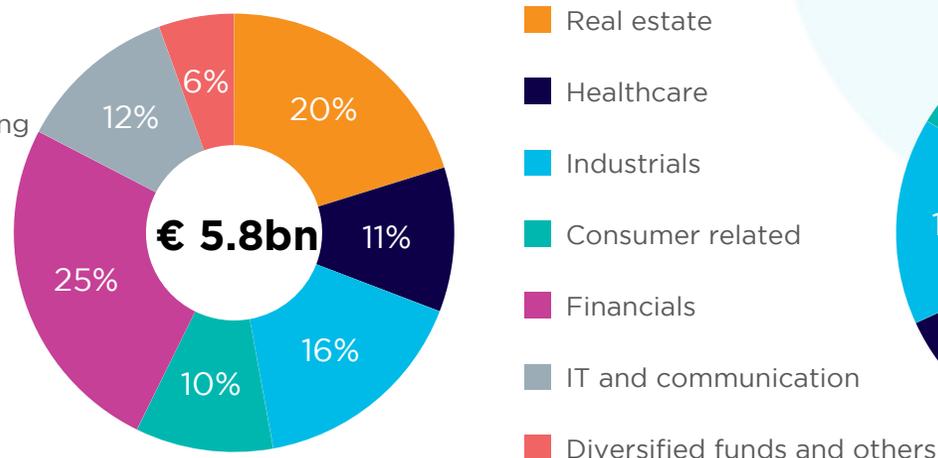
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# High quality private credit portfolio generating attractive risk-adjusted spreads

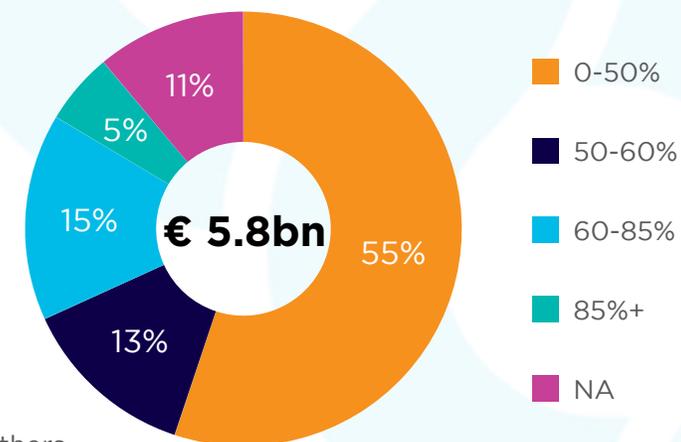
Private credit portfolio by type



Private credit portfolio by industry



Private credit portfolio by LTV

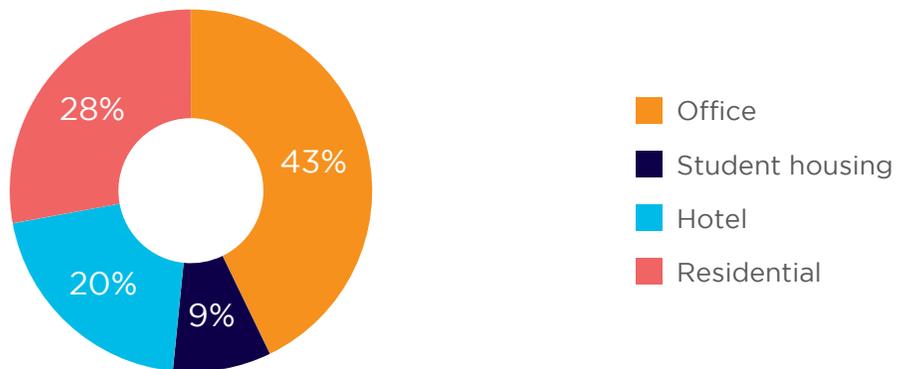
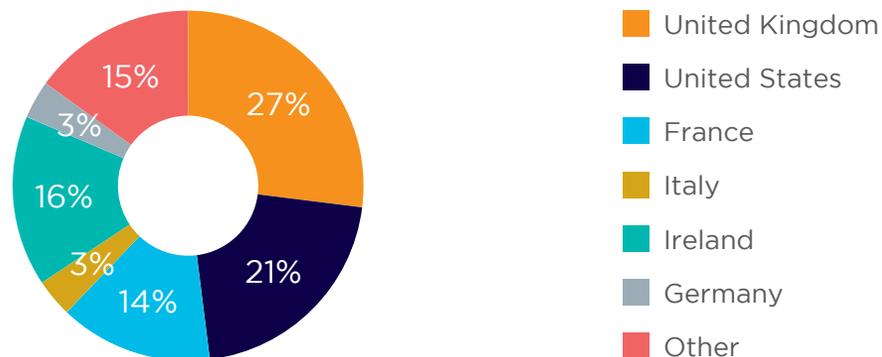


- Competitive advantage driven by proprietary asset origination and expertise through Apollo partnership.
- Well-diversified portfolio with exposures to cyclical sectors kept to a minimum.
- Total exposure to software and AI companies < 1.5% of total AuM general account assets.
- Loan losses well below underwriting assumptions.

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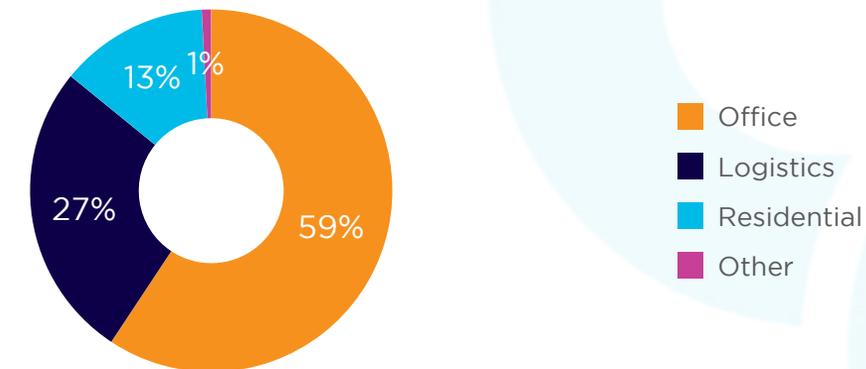
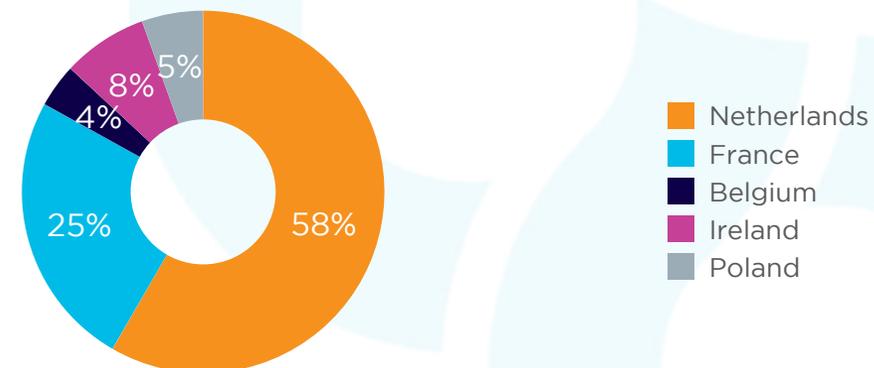
# Limited and defensively positioned exposure to CRE Debt and Investment Properties

CRE debt: € 725m



- Diversified credit portfolio across sectors and geographies.
- Office assets with strong ESG credentials in prime sub-market locations with continued demand from tenants.

Investment properties: € 818m



- Investment properties consists of direct real estate investments.
- High quality Western European portfolio.
- Majority of rental income is indexed to inflation.

Note: All figures at 31 December 2025 unless noted otherwise

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